

Elite Holiday Homes



Property Management Specialists

Shop 10/1 Kalimna Drive Broadbeach Waters QLD 4218

Phone +61 7 55923881

Email info@eliteholidayhomes.com.au

www.eliteholidayhomes.com.au



Occupancy Levels

*Higher than the industry standard ***

Management Fees

16% Plus GST (includes marketing)

Complete Guest Audit

To ensure the right customers are holidaying in your home

Property Maintenance

Comprehensive Maintenance Program with trusted and cost efficient trades

Bookings

We list on all booking sites with 60% direct bookings and repeat guests

Owner and Guest Relations

Personalised and Professional Service from our team 7 days a week

Exclusive Concierge Service

Increasing Guest Satisfaction and providing a 5 star experience

*** Properties vary depending on market conditions and owner requirements*

ABOUT US

Elite Holiday Homes is the premier holiday home provider and management company for the Gold Coast, offering full management services to homeowners for their properties. We are a boutique family owned business established in 2010, and as the holiday accommodation experts we are proud to consistently deliver excellence for our owners and their properties. Our team is professionally trained, licensed and located right here on the Gold Coast in Broadbeach Waters.

Our experienced team has a wealth of knowledge in property management, investment ownership and the best of what the Gold Coast has to offer. We truly appreciate the trust our owners place in us to manage a valuable asset – we don't just manage properties; we treat them like our very own



Gardening and Pool Service

At affordable pricing to maintain your investment

24 Hour on Call Security

To ensure neighborhood amenity is preserved & for protection of your investment property

Professional Cleaning Service

Providing Cleaning, Linen and amenities for each guest

Regular Property Inspections

Our team inspects your property before and after each guest stay

Marketing Database

Of over 50,000

Professional Services

Including Photography and Furnishing to showcase your property

Compliance and Safety

Including Evacuation plans, Fire Safety and Pool Compliance

OUR SERVICES TO YOU

What makes us different is that we are dedicated to providing a personalised service to both owners and guests and ensuring your property is treated like it is our own.

One of the most important aspects is ensuring that the right guests are staying in your property. Our focus is on leading guests to book direct for the benefit of your investment and we do not rely on third party booking sites to screen your guests. We advertise on all major booking sites, however we would never subscribe to being a SuperHost on these sites as this reduces your management capacity of the property.

We monitor and ensure the Terms and Conditions we have developed so that guests respect and treat your property as you would want them to.

Our exclusive concierge service is available to our guests offering a wide range of services to help stand out above the rest.

Our marketing team work closely with many local/National and International Tourism bodies to promote your properties.



*The team at Elite are always on point!
No matter is too big or too small
Everything gets dealt with utmost
efficiency. They have gone out of their
way to showcase my property to their
clients. I'm extremely grateful to them
over the past several months which
have been plagued with COVID
disruptions.*

DAVID G

*Elite Holiday Homes is all that I could
have asked for in a property
management company to manage my
property in the Gold Coast. Shelley is
easy to deal with and totally
professional.*

*I have no hesitation in recommending
Shelley and Elite Holiday Homes to
my friends or anyone looking for a
professional and positive property
management company.*

LEO

OWNER TESTIMONIALS

*We have been very fortunate to have Elite
Holiday Homes manage our property since
new in 2017. With us residing overseas,
Elite also coordinated all the furnishing of
the property and that was done both
efficiently and with an eye to both style
and cost.*

*This investment has exceeded our
expectations with both a high occupancy
rate and competitive
tariff. Both the management, maintenance
and marketing of the property has been
exemplary, and
any issues have been handled very
promptly. A real strength of the Elite team
is their regular and
personal communication.*

*We could not be happier with the result of
our partnership with Elite Holiday Homes,
and we would
strongly recommend.*

DAVID AND SUZY



JUST A FEW THINGS OUR GUESTS SAY:

The service from Elite Holiday homes was fantastic which made our stay in a magnificent water front home fantastic. The house was spotless and the attention to detail went beyond my expectation. When I called with a small issue, it was attended to immediately and without question. I rate this company as one of the most professional and caring I have dealt with within a highly competitive market. Thank you to the entire Elite Holiday Homes team. I wouldn't hesitate recommending this company and will use them again and again.

Nikki

Epic house & terrific service by the team at Elite Holiday Homes. Always a pleasure using these guys, and look forward to booking our next weekend away.

Jake



LOOKING FOR YOUR PROPERTY TO STAND OUT?

Here are just a few reasons why an Elite Holiday Homes property stands out above the rest:

- Featured on Channel 9's The Today Show*
- Featured on Current Affair's Holiday Home Special*
- Featured on TV shows such as, The Bachelor, Australia's Best Houses, Ready Set Reno, Dream Home Ideas*
- Hosted a number of TV, Movie and A List celebrities and personalities.*
- Contacts with movie studios for film accommodation*
 - Known as the provider of the best holiday home accommodation on the Gold Coast*
- Members of Destination Gold Coast, Tourism and Events Queensland and many more major industry bodies.*
- Sponsors at major Local Events of Charity Organisations and Events*
- Relationships with major National and International Travel Wholesalers*
- Featured in Jetsar, Qantas and Webjet promotions*





FREQUENTLY ASKED QUESTIONS?

Can I stay in my property? Yes, we have no limit on when you can use your own property.

Do you pay my Council & Water Rates/Power/Land Tax? We recommend that owners have Direct Debit set up for all their services.

What kind of insurance do I need for Holiday rentals? You will need landlords insurance and public liability insurance - we can make suggestions on insurance providers.

What happens if a guest breaks something? We take a \$1000 bond for all guests, the property is checked prior to arrival and after departure by cleaners, maintenance and office team.

How should I furnish my home for holiday rentals? We can assist and pass on our Elite exclusive supplier discounts and advise you on recommendations for suitable furnishings to showcase your property.

What if something major breaks down and I need to replace? We can assist in achieving the best prices for you and make recommendations for financial assistance.



MY HOLIDAY

CONCIERGE



HERE'S WHAT OUR CLIENTS SAY

*What a fantastic service you offer!
When holidaying in a rental – its hard
to organise all the little things like
shopping, how you are going to get to
a theme park and back, how to get to
& from the airport, and what to cook
for up to 10 people when it's the last
thing you feel like doing.*

Bianca – 2021

*I was very impressed with all the work
you put in. Everyone had a great time,
the house, the decorations, the limo
and the day spa and the musician
were all great. All worked very well.
You did an amazing job. Catering was
amazing. I would recommend your
services to my friends and just wanted
to make sure you understood how
much I appreciated all your help.*

Elizabeth – 2021

IT'S ALL ABOUT THE EXTRAS

My Holiday Concierge is an exclusive personalised concierge service to Elite Holiday Homes – the only private concierge service to holiday homes on the Gold Coast. My Holiday Concierge has a range or services from:

- Groceries and Drinks put away in the fridge/ pantry prior to arrival
- Welcome Gift Bags
- Private Transfers
- Equipment Hire
- Water Sports
- Private Cruises/Boat Hire
- In-House Catering and Chefs
- Housekeeping Services
- Personalised shopping
- Massage and Beauty
- Tour attraction bookings

How do I now proceed to List with Elite Holiday Homes?

Contact us now
for a confidential chat
about how we can help you.



Matthew Pyle and Belinda Sheppard

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